



Chris Corl &lt;ccorl@ashevillenc.gov&gt;

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**Re: U.S. Cellular Center Quote**

1 message

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**Bobby Steinburg** <bobby.steinburg@gmail.com>  
To: Chris Corl <ccorl@ashevillenc.gov>

Fri, Dec 7, 2018 at 4:58 PM

Please send me an invoice/quote for the \$2000.

Thank you!

On Tue, Dec 4, 2018 at 8:52 PM Chris Corl <ccorl@ashevillenc.gov> wrote:  
Bobby.

See below and attached. Quote for reference to repair the court varnish issues.

As you can see the number is substantial. As it turns out per the vendor we can't just redo the center sections of the courts it's all or nothing thing to have a consistent surface for player safety and NCAA rule. In speaking with the SoCon, whom will be our next client using the court (excluding Globetrotters) they are agreeable if we decal their logo, over the damaged logo. We would be using Praters as one of the approved court vendors. Estimating \$2,000 for decal/install etc.

The NCAA is very likely to make some rule changes to the lines this summer which would cause us to need to repair areas and rescreened all of the court anyway. But we still need a stable court surface for the SoCon Basketball Championships in March.

I feel like this is a good middle ground to land on.

Let me know your thoughts.  
Chris

Chris Corl  
GM: U.S. Cellular Center Asheville  
828.775.1979

----- Forwarded message -----

From: **Cortney Griggs** <cortney@pratersflooring.com>  
Date: Mon, Dec 3, 2018, 3:28 PM  
Subject: U.S. Cellular Center Quote  
To: <ccorl@ashevillenc.gov>  
Cc: Casey Wilson <casey@pratersflooring.com>, Dave Smith <dave@pratersflooring.com>

Hello Chris,

Our apologies for the delay, please see the quote attached stating several options to fix the paint damage issues on your portable court. Let us know if you have any questions and thank you for the opportunity to quote your project.

Thanks, Cortney



**CORTNEY GRIGGS**  
Inside Sales Assistant

E cortney@pratersflooring.com | P 423-899-8676 | F 423-899-5866

**Praters** | 2712 8th Avenue, Chattanooga, TN 37407  
pratersflooring.com



# PRATERS

December 3, 2018

Chris Corl  
City of Asheville  
U.S. Cellular Center  
87 Haywood St, Asheville, NC 28801  
828-259-5452 / [ccorl@ashevillenc.gov](mailto:ccorl@ashevillenc.gov)

Dear Chris,

We are pleased to submit the following quotation for the refurbishment of your Connor portable basketball floor located at **U.S. Cellular Center** in Asheville, NC. The floor measures 60 X 120 sq. ft. for a total of 7,200 square feet. This quotation is based on performance according to the following specifications.

Upon our review of photos provided by U.S. Cellular, it is has been found that the paint damage cause to this area can be remedied with several options.

**OPTION 1-Screen and Recoat Only**

Initially, the floor will be properly cleaned and abraded using the appropriate grit sand screen discs. Following this 'screening' process all dust will be removed in preparation for the application of two coats of Bona Kemi Water based urethane gym finish. This method will make the paint issues less noticeable while protecting the floor and adding back the missing areas of finish.

The total price for this project including all labor and materials is **\$19,800.00**

**OPTION 2-Screen and Recoat & Touchup Paint in Center Circle**

The floor will be screened with the appropriate grit sand screen discs. After proper abrasion, the floor will be tacked free of all dust and touchup paint will be done to the center logo only. We will then apply two coats of Bona Kemi Water Based urethane finish to the entire court surface. This method will take care of the paint and finish issues, however, we need to advise that the new paint will not match the existing paint on the court color variation will occur.

The total price for this project including all labor and materials is **\$20,300.00**

**OPTION 3-Screen and Recoat & Repaint Center Circle**

The floor will be screened with the appropriate grit sand screen discs. After proper abrasion, the floor will be tacked free of all dust and touchup paint will be done to the center logo only. We will then apply two coats of Bona Kemi Water Based urethane finish to the entire court surface. This method will take care of the paint and finish issues; leaving center logo looking fresh and new however, we need to advise that the newly painted center logo will not match the existing paint on the surrounding areas of the court.

The total price for this project including all labor and materials is **\$22,300.00**

# PRATERS

**PAYMENT TERMS:**

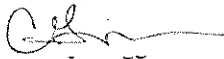
Payment is due upon completion of work. We accept all forms of payment. A 1.5% convenience fee will be added to all credit card payments.

**GUARANTEE AND INSURANCE:**

All our work is guaranteed against defects in materials and workmanship for a period of one year. At your request, we will submit license numbers, certificates of general liability and worker's compensation insurance.

Thank you for the opportunity to be of service. Please call if you have any questions.

Sincerely,



Inside Sales Assistant